

CIOReview

The Navigator for Enterprise Solutions

MS DYNAMICS SPECIAL

JUNE 10, 2016

CIOREVIEW.COM

50 Most Promising Microsoft Dynamics Solution Providers - 2016

An apt coinage for the ‘dynamism’ it ushers into IT realm, Microsoft Dynamics is today positioned as an integral facet of enterprise business operations worldwide. The software’s palette of easy-to-use functionalities for business flourishing continues to be a magic mix for companies to gain business insights with real-time information and collaboration. From customer relationship management (CRM) to enterprise resource planning (ERP), and from supply chain management to business intelligence and reporting, the suite of Microsoft Dynamics applications enables organizations to effectively manage their end-to-end business processes and boost productivity.

Nevertheless, the compendium of solutions and services around MS Dynamics makes it a difficult task for the organizations to select right products and tailor it with respect to their own business needs. This calls for a committed partner who works hand-in-hand to determine the choice of deployment and configuration options.

This helps the firms to go up and running with least disruption in their regular business operations which otherwise may lead to performance failures and costly consequences.

In the last few months, we have looked at scores of solution providers who primarily possess right knack and proficiency over MS Dynamics, and shortlisted the ones that are at the forefront of tackling the challenges faced by companies in this realm.

A distinguished panel comprising of CEOs, CIOs, Analysts, and CIO Review editorial board has selected the list of Top Microsoft Dynamics Solution Providers from over five hundred entries. The companies featured here provide a look into how their services work in the real-world, so that you can gain a comprehensive understanding of various available services, its propensity to fit into your needs and gain business excellence.

We present you CIO Review’s 50 Most Promising MS Dynamics Solution Providers 2016.

Company:
a-solutions

Description:
A consulting service company offering a broad portfolio of enterprise MS Dynamics AX and industry-specific services

Key Person:
Peter Weiss
CEO

Website:
a-solutions.dk

a-solutions Dynamics AX Implementation Made Easier

Microsoft Dynamics AX empowers enterprises to redesign business processes faster and fuel business growth by making smarter decisions. However, with the rising complexity of Microsoft AX applications, today’s Dynamics market is witnessing increasing numbers of ‘second-rate’ implementations. In this scenario, a-solutions, a Microsoft Gold Partner is fast gaining reputation as an expert in delivering first-rate implementations.

“Microsoft has always been an essential part of our growth strategy,” states Peter Weiss, CEO of a-solutions. “Ever since our genesis in 1999, we have been committed to Microsoft, building deep expertise in the MS Dynamics AX space,” Weiss adds. The company trains their employees in a dedicated academy with the right skill-set to be the ‘most trusted advisor’ when it comes to AX.

“**a-solutions delivers every component of MS Dynamics AX, from the implementation and sustenance to optimization, through their Global Delivery model**”

a-solutions delivers every component of the Application Lifecycle on AX, from the implementation and sustenance to optimization through their Global Delivery model. With offices in Western Europe (Copenhagen), Central Eastern Europe (Vilnius), GCC (Dubai), and Africa (Nairobi, Kenya and Lagos, Nigeria),

a-solutions’ team is capable of handling implementations all over the world. “Our global delivery model truly steps up when we have to deliver to our enterprise clients who have sites spread across the globe,” says Weiss.

In the AX space, a-solutions has specifically designed their portfolio around four key verticals—Banking, Financial Services, and Insurance (BFSI), professional services, distribution, and retail. “Financial services organizations are fast realizing the value we deliver with MS Dynamics around their complex financial processes,” says Weiss. When the Danish mortgage credit institute, BRFKredit, decided to transition from SAP to Microsoft Dynamics AX, they approached a-solutions to rule out the risks of poor AX implementation. BRFKredit wanted to incorporate .NET support and include over 120 users of multiple types at the end of the implementation phase. The adept consultants of a-solutions, with extensive industry experience, made themselves fully available onsite to see this transition through. As a result, the client significantly reduced the Total Cost of Ownership (TCO) and gained a premium implementation of Dynamics AX.

“We have always kept a close watch on Microsoft’s technology initiatives,” says Weiss. “Ever since Microsoft unveiled the ‘mobile-first cloud-first’ strategy in 2014, we have been transforming our technology and consulting practice to meet market demands.” a-solutions is one of the few Dynamics AX partners to offer a cloud-based payroll solution completely embedded inside AX. The company has adapted the Payroll solution to meet GCC and WECA (West, East and Central Africa) financial requirements. “We are also investing in our key verticals around Azure Internet of Things (IoT) technology to offer



enhanced business value to our clients on their AX platform,” confirms Weiss. These investments in business domain skills for process consulting are innately embedded in a-solutions’ implementation and optimization offerings.

The company employs a flat structure within their work culture with an ‘open door’ policy among employees. “We encourage our people to take responsibility and grow as we firmly believe that individual growth gives rise to the collective growth of the organization,” says Weiss. “We have more than 14 nationalities working together at a-solutions to deliver a common vision.”

With strategy and vision, a-solutions is expanding its customer base into Kenya and Nigeria. These expansions are supported by a dedicated AX helpdesk, for a-solutions’ clients that span multiple time zones and 12 languages. Surging ahead, the company will continue to infuse progressive technology trends within their services, while maintaining a deep commitment toward their clients and a dedicated partnership with Microsoft. CR