



## a-solutions provided one of the world's most famous automotive brands with consultancy and implementation services for Microsoft Dynamics AX

### THE CUSTOMER

One of the world's most famous automotive brands, located in Dubai and expanding in the Middle East, with Sales & Marketing, After-Sales and technical support functions. Operates a training center for Sales, as well as Technical and Network Development. Their warehouse supplies to general distributors across the Middle East region. Uses SAP in German parent company (hub and spoke solution).

### THE CASE

The customer had experienced significant problems in several areas in earlier attempts at implementing their AX 2102 solution and the full procure to-pay cycle was not implemented in their Supply Chain, due to strict verification and approval requirements. They also experienced problems with the Automation of Information flow, specifically with a set of special requirements in relation to procurement, finance and budget management data. That was also the case for their Fixed Assets Management, where an external Excel file was used. Using Excel in this way constituted a security risk.

There was no clear definition of roles and authorization hierarchies was not being maintained.

The automation of information flow problem, caused by the use of external Excel-sheets has been completely replaced by a customized online view, which always shows online data without the need for technical support or online processes, and the Fixed Management Issue problem was handled by implementing the Fixed Assets Management module, thereby capturing all of customer's valuable resources into a register inside AX 2012.

The customer is able to track the asset history, starting from procurement and proceeding via acquisitions, depreciation calculation and ending with scrapping or selling. Integration with the Procurement and Sourcing module has also been implemented to ensure a full view history and process tracking in AX 2012. The customer has a better integration to their parent company SAP system than they did prior to the implementation. a-solutions implemented security and access policies in alignment with Global segregation of duties (GSOD) policies from Daimler to ensure correct roles / authorizations.

## THE SOLUTION

a-solutions provided the customer with consultancy and implementation services for Microsoft Dynamics AX. The solution was created as a hub and spoke solution with SAP in the German parent company. Reports were uploaded in SAP from AX.

## THE BENEFITS

a-solutions worked out the issues faced by the customer through an implementation process and set in place restrictions in AX 2012 to allow the correct combination of values according to business requirements and regulations. This resulted in improved financial data quality from the starting point of the data entry process. The Supply Chain automation issue was solved by redesigning the procure-to-pay cycle and implementing this inside AX 2012, while accommodating the customer's complex requirements. The customer can now receive and approve invoices from vendors prior to recording. Linking payment to purchase orders is now achieved through purchase order direct invoicing, while maintaining the customer's approval and archiving policy.